



Harness the power of workplace data with **Condeco Sense**

Condeco Sense is a unique wireless sensor that continually and accurately measures your workspace. It helps you understand the right type and right quantity of workspace for your company. Understanding how desks, conference rooms, breakout, and office spaces are used on a day by day and hour by hour basis providing valuable insight into property planning and how your real estate is being used. By presenting clear,

compelling data, Condeco Sense provides a flexible and comprehensive solution for your short or long-term needs. With both industry knowledge and leading technology informing each other, you will quickly recognize the potential to reduce your real estate costs and develop ongoing cost-saving initiatives.

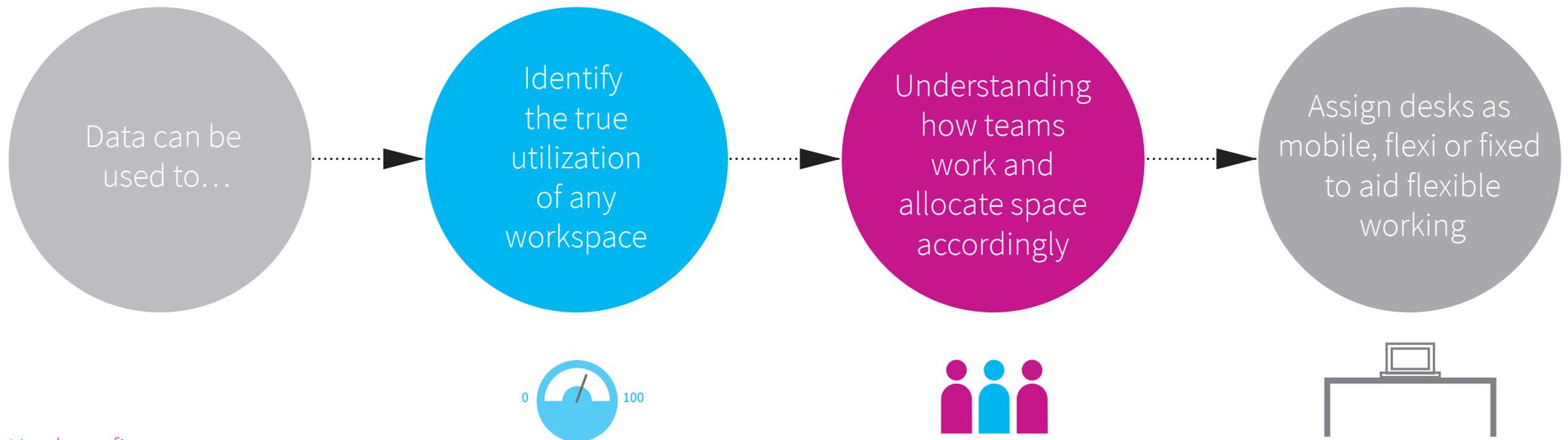
How it works

Condeco Sense is a small, discrete, easy to affix, wireless device that uses a dedicated, stand-alone network to gather utilization data via a series of passive infrared signals. The sensors transmit utilization data back to a centralized database in the Cloud, which is then presented back to you in easy to understand graphs and tables.

Using this data, we can provide you with a detailed report on how your workspace is being used, and feed back observations on how to adapt or change the space to meet your business objectives. This fully up-to-date, objective data can remove the need for expensive manual workspace utilization audits.

The sensor can be applied to almost any type of contemporary workspace including: workstations, conference room tables, VC suites, collaborative meeting spaces, and dining areas.





Key benefits

Instant access to data

Condeco Sense provides a continuous flow of accurate, objective data that can be accessed instantly via any Internet enabled device. This allows you to see the current use of your entire workspace at your desk or on the go.

No impact on IT

As a cloud-based solution that runs outside your corporate network, Condeco Sense has no impact on your network or IT department.

Minimal installation and running costs

Condeco Sense delivers unparalleled ROI. From as little as \$3 per week, the sensor solution allows you the flexibility to use it on a temporary or permanent basis. The cost compares favorably to traditional walk through studies that can be both intrusive and inconclusive.

Impacting your work culture

Condeco has a detailed understanding of the steps you need to take to move to a more flexible working environment. We have worked with some of the biggest companies in the world in delivering change programs that are driven by solid empirical data. Through our use of conference room and desk booking solutions, we can introduce a change in workplace behavior that can have a lasting impact on your work culture and environment.

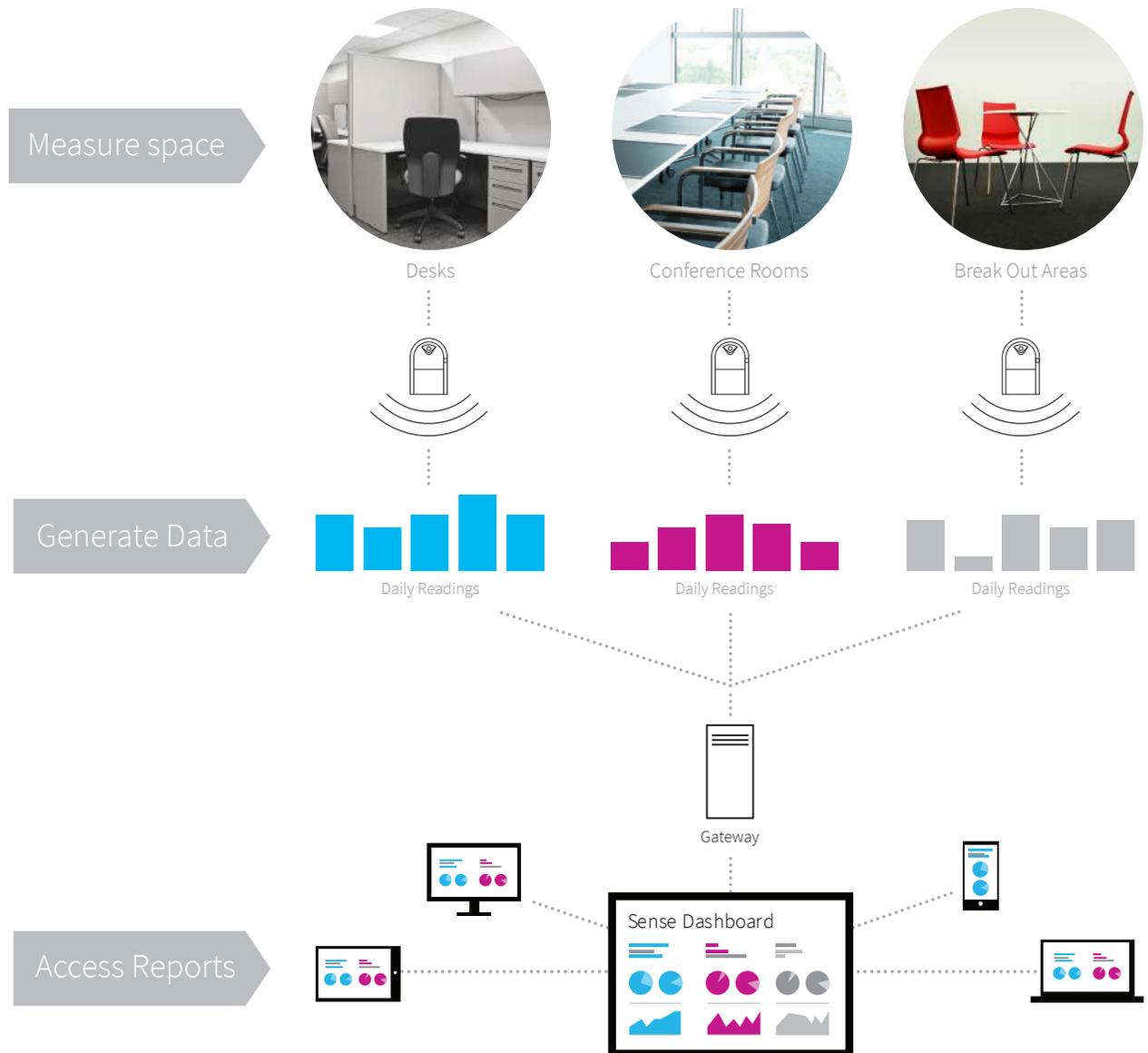
What Sense can do for you

Reduce real estate costs

By providing concise, factual data that clearly identifies where real estate savings can be made, Condeco's in-house consultants can devise a strategic workplace plan to best meet your requirements. Each plan we present has real estate savings at the core, with most business cases yielding a positive ROI.

Manage your workspace better

Condeco Sense gives you an in-depth understanding of the way space is actually used. With this valuable data at your fingertips, you can develop sophisticated and informed strategies to meet the demands of the people who use the workplace and identify efficiencies within your existing buildings.

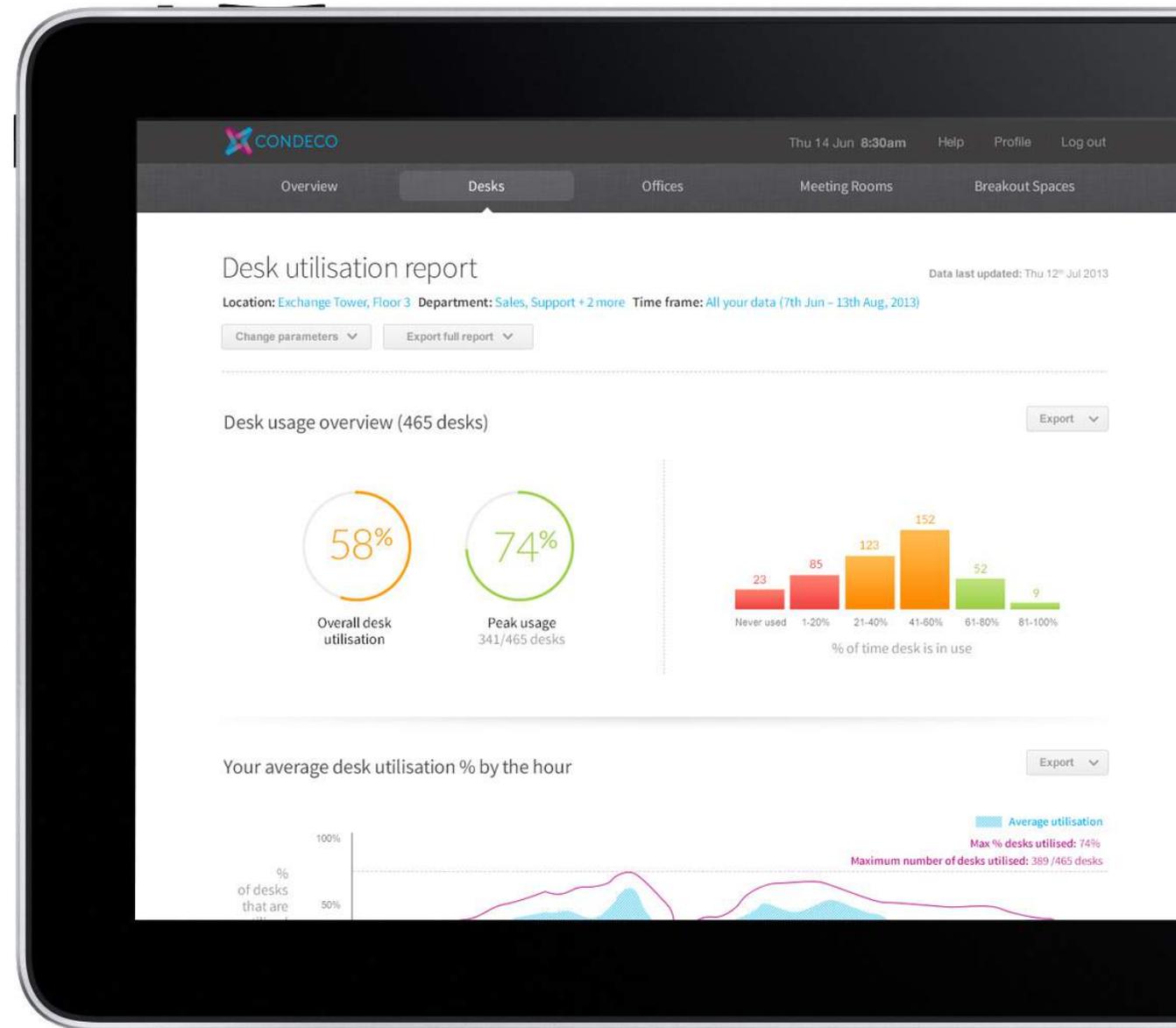


Support your Facilities Team

Condeco Sense reports show actual utilization. This can vastly improve building access control data or information held within CAFM systems. The data also changes daily, building up an aggregated view of how every space is used. This gives Facilities Managers the ability to quickly adapt their property strategies based on internal or external pressures. Having detailed utilization reports readily available can also aid Disaster Recovery scenarios, where space needs to be found immediately due to an unforeseen event.

Develop new ways of working

With Condeco Sense data, we can identify different styles of working and position these into groups (e.g. mobile, flexi or fixed) based on your desk space requirements. This enables you to 'right size' your real estate and remove or reallocate under utilized space, creating a more efficient working environment.



Key functionality



Small and discrete wireless utilization sensor



Cloud-based reporting portal giving clients access to up-to-date utilization data through any Internet enabled device



Low energy consumption - battery lasting over 2 years



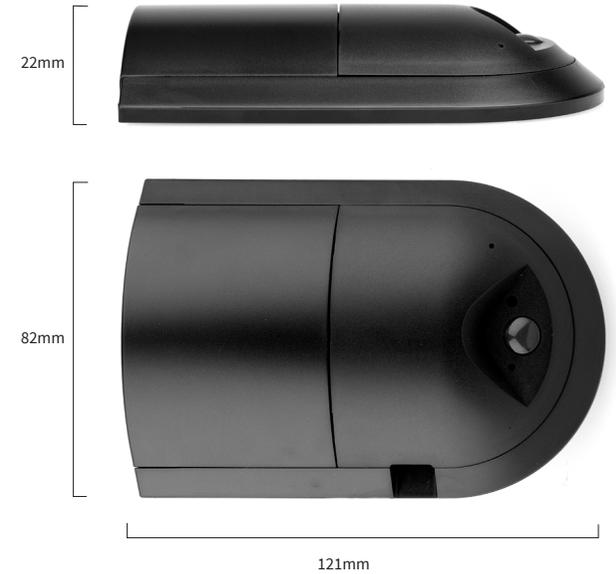
Capable of measuring an individual workspace, floors, buildings or your total real estate portfolio



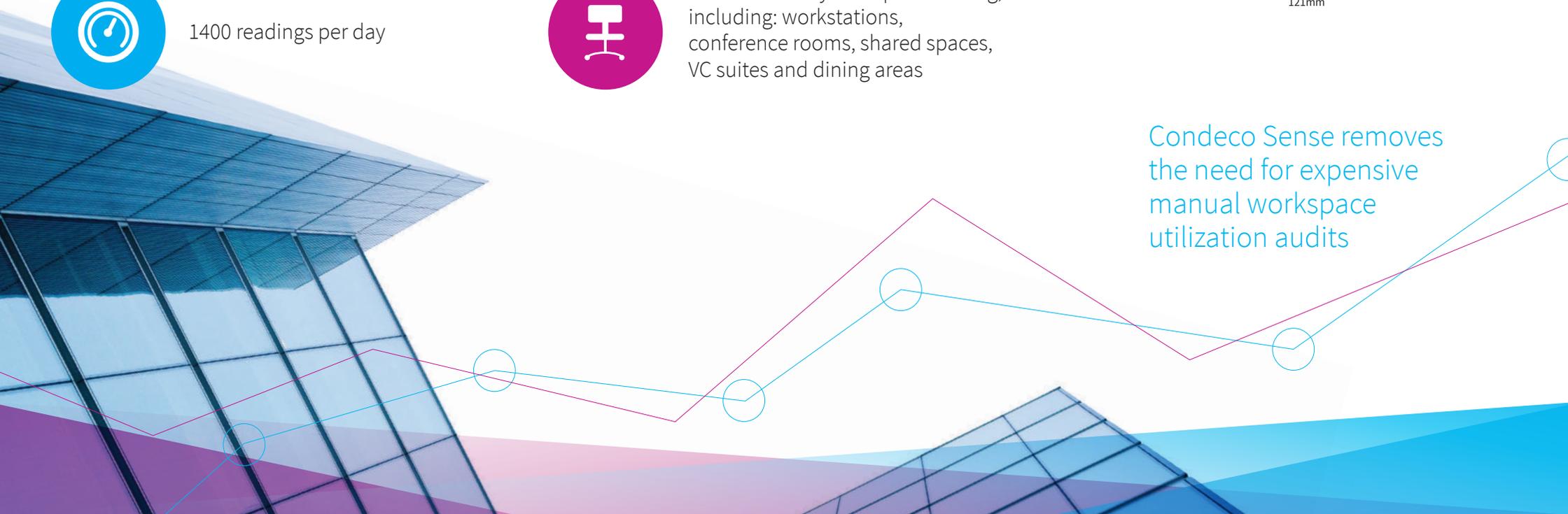
1400 readings per day



Suitable for any work place setting, including: workstations, conference rooms, shared spaces, VC suites and dining areas



Condeco Sense removes the need for expensive manual workspace utilization audits



Our Global Network

Condeco has offices across America, EMEA and Asia Pacific as well as strategic partners across the world.

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Learn more about the full range of Condeco conference room and desk booking solutions at

www.condecosoftware.com